



#### What's In The Name

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## **Self-Driven | Self-Motivated | Self-Aligned**

### **Abstract to Concrete Leadership Enablement Initiative**

Employee Motivation is becoming ever more important in the workplace and everyone agrees that a motivated workforce is far more likely to be a successful workforce.

This is a vigorous 2-day motivational indoor training workshop to help emerging leaders to create a more dynamic, loyal and energized personality and replicate the same in their workplace. It's no secret – employees who feel they are valued and recognized for the work they do are more motivated, responsible and productive. Moreover the real sustenance of motivation lies in the “Art of self-motivation”.

#### **Objectives**

- Learn effective strategies to encourage and sustain positive attitude.
- Identify the link between motivation and employee performance.
- Adapt the leadership style to enhance team motivation.
- Learn the difference between a leader and a manager.
- Sharpen your team's goal setting, motivation and performance.

#### **Recommended Modules -**

##### **Innovation and Leadership Styles**

Induce innovation and leadership qualities to make the process of working in teams fun and productive. Shed the away old methods and gain a whole new perspective on leadership and innovation. Master the current leadership styles.

##### **Whole Brain Motivator & Leader**

This module will empower the participants to understand the individual brain preferences. Enable them to read behavior better and draft responses in a professional manner. This improves the chances of success as a team leader as they master the art of speaking the language others understand. It's a new age team-leading tool.

## **Executive Presence and Communicating Through Body Language**

Your body churns your mind, your mind churns your behavior and your behavior churns your outcome. This module will work with your gravitas and unleash the power of nonverbal communication. This module will also train the participants advanced business etiquettes.

## **Empowering Positive Mindset and Motivation**

This module provides you the tools of positivity which will help you take control of your internal world so that your thoughts and feelings can positively influence your outer reality. It will enable you to motivate & empower your teams with right tools & skill sets. Also, learn the art of shifting minds swiftly from negatives to the positives.

## **Leadership Gravitas - Communication and Presentation Skills**

One bad presentation can lead to bigger disasters in this competitive world. This module is an amazing amalgamation of important elements like verbal and non-verbal communication skills, presentation skills, attitude, self-confidence and image uplift. These important elements draw the line between polished and not so polished leader.

This module is specially designed to hone your skills in speaking confidently, delivering a compelling presentation, expressing yourself in the best way possible and handling challenging situations. Customers and businesses want people who can express themselves clearly and confidently, and are persuasive and comfortable communicating with a wide variety of people, from top executives to operational executives.

## **Team Leadership & Employee Engagement**

People buy from people. We cannot play a game of football without the goal post. Similarly we cannot perform without building rapport and relationships. This module prepares to break the invisible wall and get into the mode of creating great vibe and relationships that result in a win win at both the ends.

## **Leadership & Working with Stress / Pressure**

Are you performing your best when it matters the most? This module is aimed at people who want to learn how to perform better with pressure and by doing so reduce the stress in the professional arena. Less stress leads to greater physical and emotional well-being. Also, it provides an opportunity for you to learn and develop a suite of valuable life skills.

## **Methodology -**

### **Strategy - Requirement Gathering**

We plan elicitation by connecting with the subject matter experts to design a targeted training solution. We plug the information into our existing framework and aim to deliver a customized exchange.

Analysis of your existing processes, programs and case studies will also help in collating the right data and information that will be added to the contents of the presentation.

- Role Plays
- Analysis
- 70:30 learning ratio
- Games
- Activities and tasks
- Case studies
- Visual aids
- PowerPoint presentation
- Exchange and Coaching

### **Training Follow On Strategy\***

Impact Analysis Training (IAT) - We will follow up on the post training impact with the participants using various methodologies like quizzes, tests, online questionnaires, peer interaction, interviews, feedback forms, crash courses, real life demonstrations & case studies. The strategy will be developed in collaboration with the Key Stake Holders and the deep analysis of the target audience. A road map will be executed based on the real time information. Within this strategy we will formulate the deliverables like number of hours, number of months, methodology, commercials, frequency and topics.

**\* IAT is a follow on strategy which is not covered in the quoted training cost.**