



What's In The Name
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The Visible Changes – We Mean Business - (Behavior)

In this workshop, participants will delve into the advanced business leadership tools and techniques used by the world's most successful leaders. This program will help participants become more persuasive as a leader. It will help develop an empowered business outlook and perspective.

Objectives

- To polish and enhance the team on dynamic soft skills
- Master the art of non-verbal business communication
- Develop vision to improve personal employee growth and organizational climate
- Initiate a workable strategy and process that can be further enhanced and developed to benefit self and the team

Recommended Modules:

Become a Whole Brain Leader

This module will empower the participants to understand the individual brain preferences. Enable them to read behavior better and draft responses in a professional manner. This improves the chances of success as a head of the department as they master the art of speaking the language others understand. It's a new age team-leading tool. This module will be taught using competitive and strategic games.

Executive Presence and Communicating Through Body Language

Your body churns your mind, your mind churns your behavior and your behavior churns your outcome. This module will work with your gravitas and unleash the power of nonverbal communication. This module will train the participants on advanced business etiquettes.

Creative Writing for Business

Master the art of effective business writing skills. Learn to deliver compelling and effective business letters, e-mails, generic content, feedback and reports.

Communication and Presentation Skills

One bad presentation can lead to bigger disasters in this competitive world. This module is an amazing amalgamation of important elements like verbal and non-verbal communication skills, presentation skills, attitude, self-confidence and image uplift. These important elements draw the line between polished and not so polished leader.

This module is specially designed to hone your skills in speaking confidently, delivering a compelling presentation, expressing yourself in the best way possible and handling challenging situations. Customers and businesses want people who can express themselves clearly and confidently, and are persuasive and comfortable communicating with a wide variety of people, from top executives to operational executives.

Innovation and Leadership

Induce innovation and leadership qualities to make the process of working in teams fun and productive. Shed the away old methods and gain a whole new perspective on leadership and innovation.

People Orientation & Emotional Quotient

In this module, participants will learn how to build relationships, collaborate and make a difference together. This module will throw a light on self-motivation and positive mindset for ultimate success at work. This module will extensively talk about EQ at work place.

Methodology -

Strategy - Requirement Gathering

We plan elicitation by connecting with the subject matter experts to design a targeted training solution. We plug the information into our existing framework and aim to deliver a customized exchange.

Analysis of your existing processes, programs and case studies will also help in collating the right data and information that will be added to the contents of the presentation.

- Role Plays
- Analysis
- 70:30 learning ratio
- Games
- Activities and tasks
- Case studies
- Visual aids
- PowerPoint presentation
- Exchange and Coaching

Training Follow On Strategy*

Impact Analysis Training (IAT) - We will follow up on the post training impact with the participants using various methodologies like quizzes, tests, online questionnaires, peer interaction, interviews, feedback forms, crash courses, real life demonstrations & case studies. The strategy will be developed in collaboration with the Key Stake Holders and the deep analysis of the target audience. A road map will be executed based on the real time information. Within this strategy we will formulate the deliverables like number of hours, number of months, methodology, commercials, frequency and topics.

*** IAT is a follow on strategy which is not covered in the quoted training cost.**